



Allegheny County
Department of
Human Services

RFP for Residential Services, aligned with American Society of Addiction Medicine Standards, for Individuals with Substance Use Disorder

Information Session

Wednesday, April 15, 2026

Allegheny County Department of Human Services



Agenda

Welcome

Maisha Howze - Senior Advisor, Office of Administration (OA), DHS

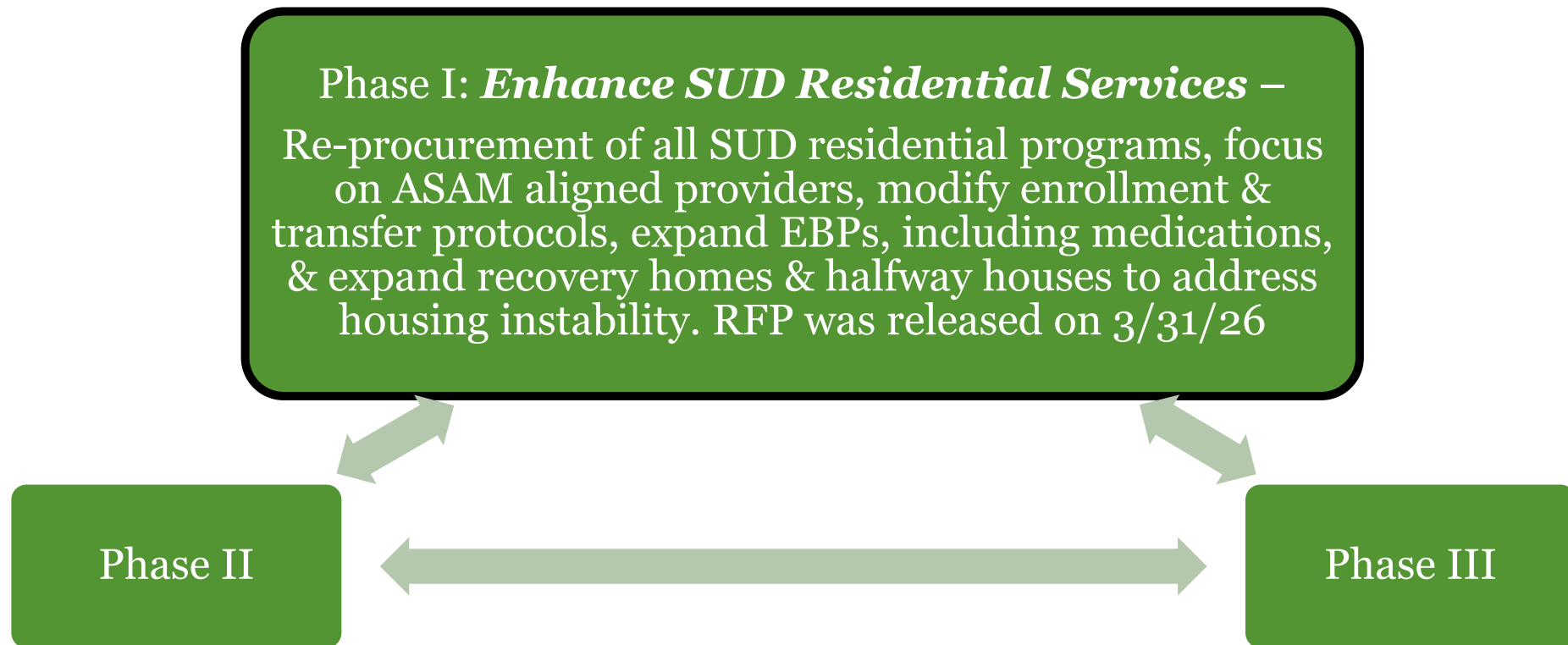
RFP for Residential Services, aligned with American Society of Addiction Medicine Standards, for Individuals with Substance Use Disorder

David Loveland, Ph.D., Director of Substance Use Services,
Office of Behavioral Health, Bureau of Drug and Alcohol Services

RFP Process, Evaluation and Timeline

Questions

SUD Residential Services Play a Key Role in Creating a Seamless Continuum of Care



Goals of the SUD Residential RFP

40% to 50% of individuals enrolled in ASAM 3.5 do not connect with another level of care after discharge

Increase transfers for everyone leaving residential programs, using overlapping services, automated appointment scheduling, and outreach services provided by OP programs

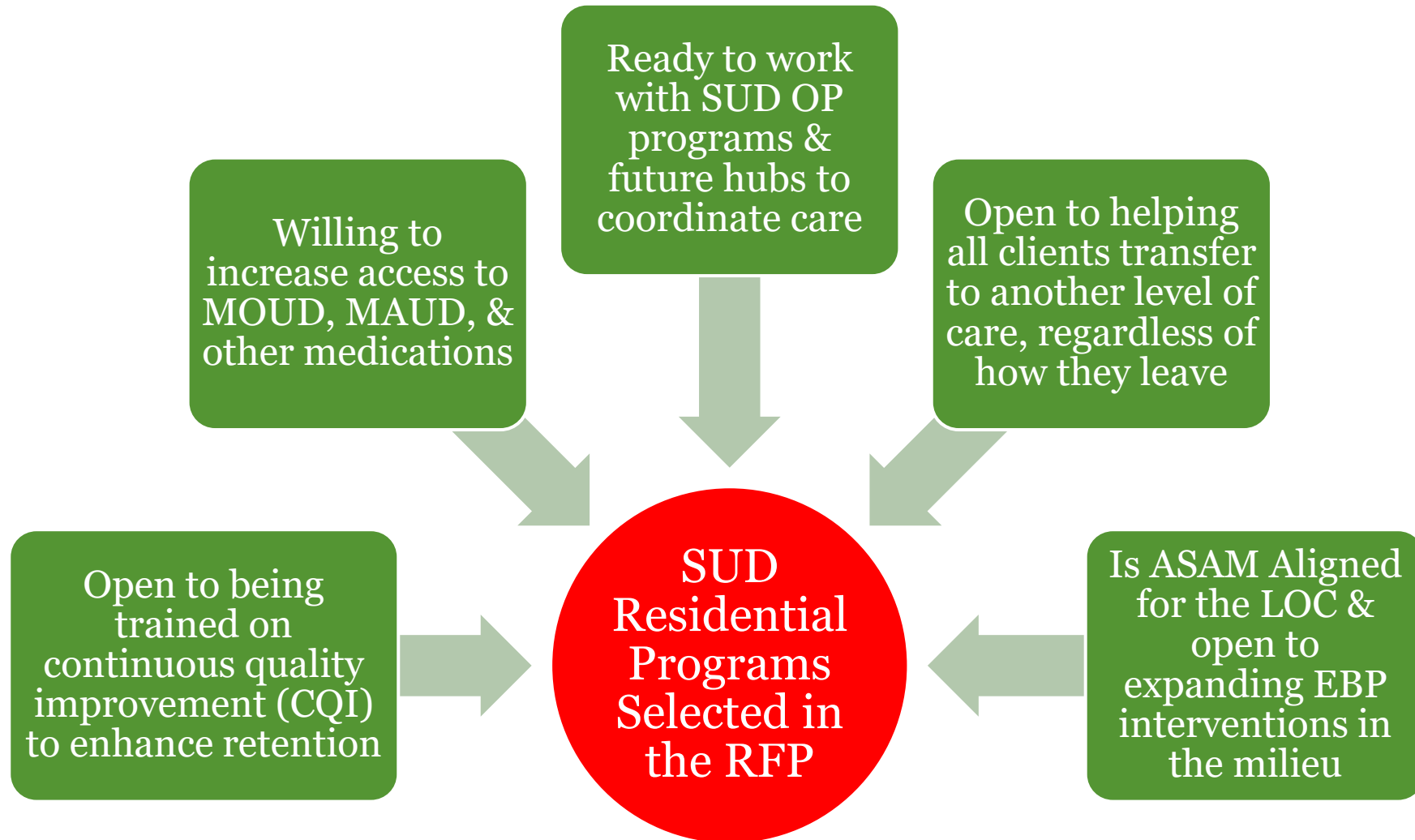
1 out of 4 individuals leave residential treatment within 7 days of enrollment – they are more likely to experience a readmission

Expedite treatment planning and transfer protocols to connect those who leave by client-directed discharge (AMA) – connect them to OP services before leaving

35% of clients with OUD receive MOUD in OP settings within 90 days of leaving residential treatment

Increase access to MOUD in residential settings as well as coordination with OP MOUD programs (and increase access to MAUD & other medications)

SUD Residential Programs within the Continuum of Care



What Services Are We Looking For?

- ASAM 3.1 - Clinically Managed Low-Intensity Residential Services
- ASAM 3.5 – Clinically Managed High-Intensity Residential Services
- ASAM 3.7 – Medically Monitored Intensive Inpatient Treatment
- ASAM 3.7WM – Medically Monitored Inpatient Withdrawal Management

➤ **All SUD Residential Treatment Providers in contract with Allegheny County or Allegheny Health Choices (Medicaid) must apply to the RFP to be considered for contractual services after 12/31/26**

- ✓ Any existing SUD residential provider (ASAM, 3.1, 3.5, 3.7, or 3.7WM) that does not apply for the RFP will end contractual services on 12/31/26

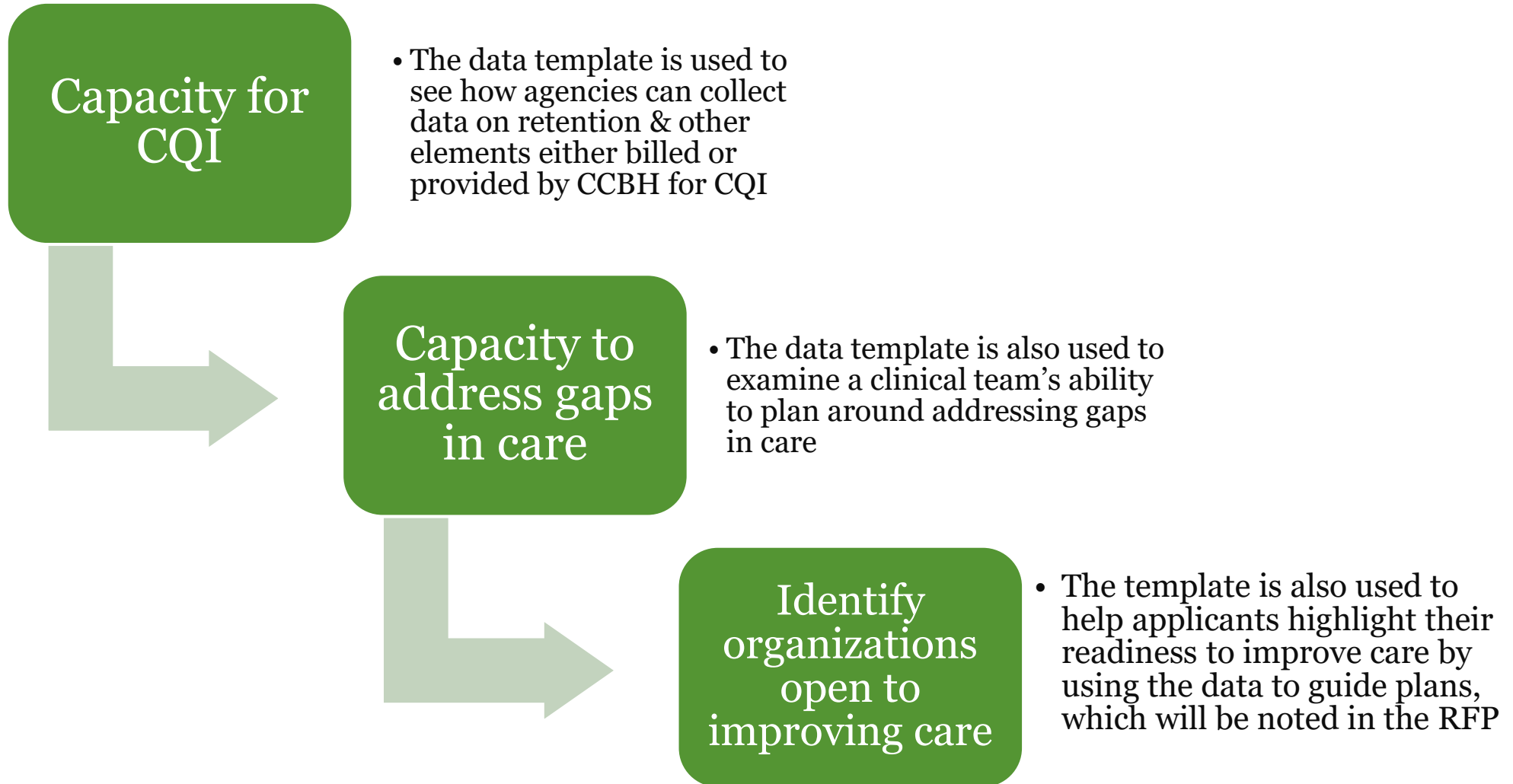
Submitting the RFP

- All applications are submitted through the Allegheny DHS Procurement Portal [Allegheny County Department of Human Services](#)
- Submit one application for each residential level of care offered at your organization in Bonfire
 - ✓ When submitting multiple applications, be sure to use a different name and email address in the application to allow for multiple applications (if you use the same name and email address, the portal may block your application as being a duplication)
 - ✓ Organizations may submit multiple levels of care within one application, if you can address all sections within the page limits

Specific Elements of the RFP Evaluation

- Two reviews will occur after an application is submitted
 1. An initial review of applicants:
 - I. Applicants that do not complete the data template or other elements of the RFP will be removed from the review process
 - II. Organizations that are not ASAM aligned may be declined during the first review. Applicants can provide a description for how they will achieve ASAM alignment prior to 1/1/27. Please seek assistance from your BDAS monitor or BH-MCO for help and guidance on ASAM alignment
 - III. Organizations that are not ASAM aligned for 3.5 and located within Allegheny County are encouraged to apply for the ASAM 3.1 LOC
 2. A full review which is summarized in the following slides

Purpose of the Data Template in the RFP



Data Sources Needed to Complete the Template and Scored Sections of the RFP

- Three primary sources of data are needed to complete the data template as well as respond to the subsections of the RFP
 1. Billing data submitted to CCBH for both Medicaid and ALDA funding, which includes the total number of days billed per client to calculate the Median LOS and related demographic data (e.g., race, gender, housing status)
 2. Benchmarking data from CCBH that includes 7 & 30 day follow up rates after discharge from a residential program, and readmission rates based on the readmission VBP
 3. Billing data on pharmacy claims or your EMR for patients receiving MOUD, MAUD, or medications for nicotine use disorder (MNUD or MTUD)

Data Sources Needed to Complete the Grid and Scored Sections of the RFP

- The billing data are based on Allegheny County clients only, either for Medicaid or ALDA funding
 - ✓ For existing providers in Allegheny County, do not include any clients who were not billed to Allegheny Health Choices or ALDA funding in your counts. Submitted data will be compared to DHS records
 - ✓ Providers that do not have data on Allegheny County clients may specify and submit data on other populations
- CCBH provides the benchmarking data
 - ✓ The final year of benchmarking data (FY2024) can be used for the 7 & 30 day follow up metrics, while the Residential readmission VBP summary report can be used to provide readmission rates

Specific Elements of the RFP Evaluation: Organization Alignment and Populations Served

- The first section for scoring includes (10 points):
 - ✓ ASAM scoring for the specific level of care (LOC) and an opportunity to address how your organization plans to address any scores of 2 or higher (as opposed to a 1, which is the highest score)
 - ✓ A summary of populations you serve and any tailored, evidence-based interventions (e.g., manualized group therapy) that your organization provides to specific subpopulations or specific diagnoses

Specific Elements of the RFP Evaluation: Service Description, Length of Stay, and Medications

➤ The second section for scoring includes (35 points):

✓ The goals of this section are to:

- Summarize your clinical model and EBPs (with references to national models, when relevant) and if the EBPs are tailored to specific populations
- Discuss how your program addresses the cultural, racial, and gender-related needs of your clients with an emphasis on the Median LOS of your clients by these demographic variables (noted in your data template), and
- Review the percentage of clients by OUD, AUD, or NUD (nicotine use disorder) who receive medications for these SUDs, any gaps in offering these medications, and, if gaps exist, what your plan is to improve access to these medications (incorporate data from the template when answering)

Specific Elements of the RFP Evaluation: Program Staffing, Facility and Administration

➤ The third section for scoring includes (15 points):

✓ The goals of this section are to:

- Summarize your staffing patterns, education of your staff, and any specific skills of your staff, such as being bilingual
- Describe your inclusion and exclusion policies for enrollment as well as your protocols around wait lists and triage, if offered, to other programs, for those on a wait list, and
- How transportation is used within your program to address external appointments for your clients or transport them back and forth to the facility from their home in Allegheny county

Specific Elements of the RFP Evaluation: Discharge Planning and Communicating with Outpatient Providers

➤ The fourth section for scoring includes (30 points):

✓ The goals of this section are to:

- Summarize your protocols for transferring clients from your facility to a step-down program, either after completing the program or for those who leave before a planned date or are administratively discharged
- Incorporate your CCBH benchmarking data in summary and any plans you have for addressing gaps in either 7 or 30 day follow up rates
- Incorporate the data from your residential readmission VBP report, provide a summary of your 60-day readmission rate, and any plans you may have for reducing the rate. Further, how do you address the needs of individuals who have had multiple readmissions to your facility or other residential programs (and reported by the client at admission)

Specific Elements of the RFP Evaluation: Data Sharing and Performance Monitoring

➤ The fifth section for scoring includes (5 points):

✓ The goals of this section are to:

- Discuss how your organization uses Continuous Quality Improvement (CQI) strategies to address any gaps in care, such as substantial differences in Median LOS for specific populations or a substantial percentage of individuals leave within 7 days (unplanned discharges) noted in the data template.
- Provide a case example of how you have used CQI strategies to enhance care or address any noted gaps.

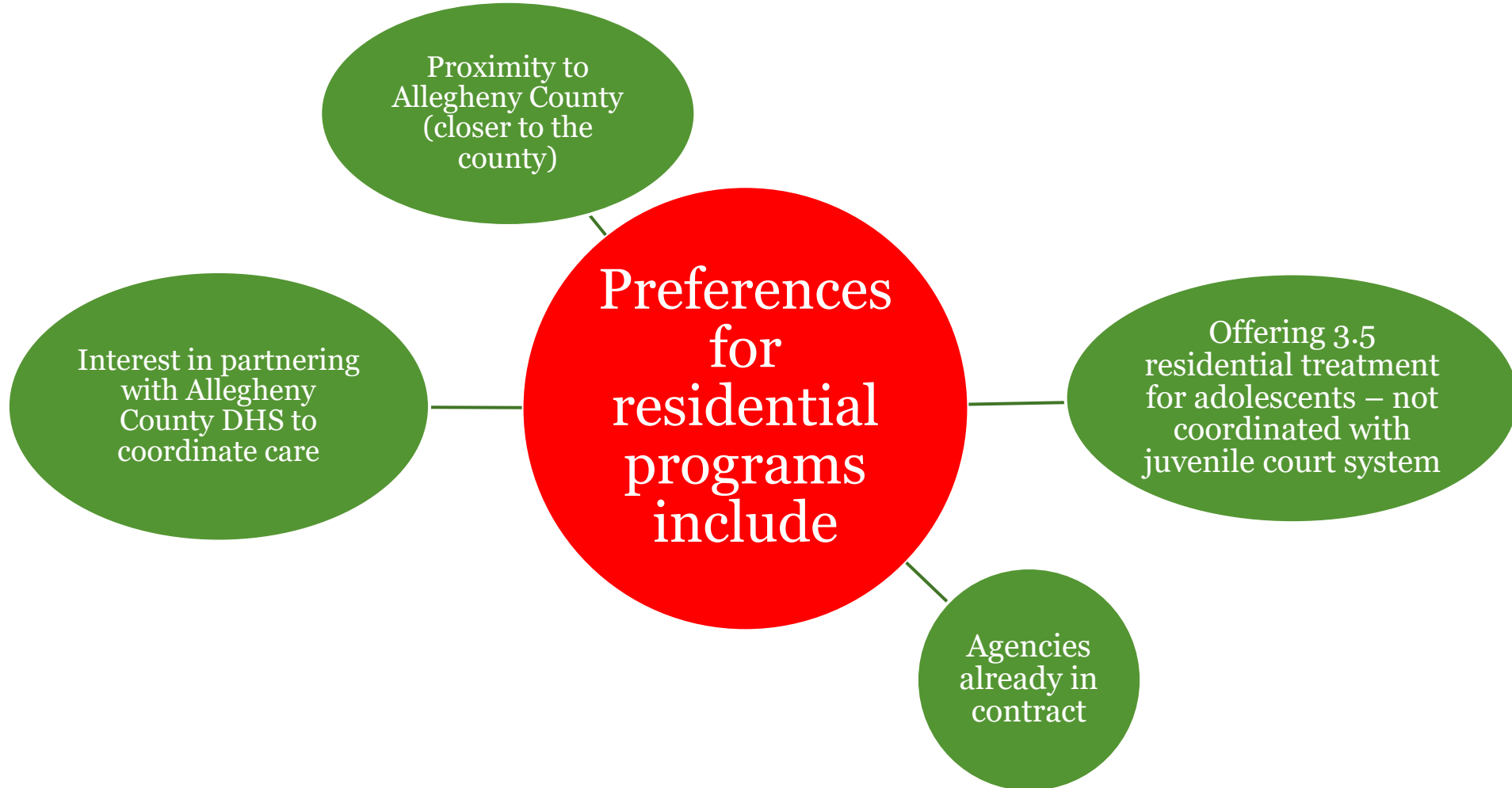
Specific Elements of the RFP Evaluation: Financial Stability

➤ The sixth and final section for scoring includes (5 points):

✓ The goals of this section are to:

- Provide an overview of your organization's financial stability, including your mix of payers, your average bed capacity (using CY2025 for a reference), and your capacity to manage fluctuations in bed utilization.
- Estimate the amount of uncompensated care provided by your organization

Specific Elements of the RFP Evaluation: Preferences



Responding to a Request for Proposals (RFP)



Read the RFP carefully, noting due dates

1. The RFP and all corresponding documents can be found on our [Active Solicitations Webpage](#) and on our [DHS Bonfire Portal](#).



Complete the Response Form, stay within page limits



Prepare the required documents listed in the RFP:

1. Form for Allegheny County's Minority, Women or Disadvantaged Business Enterprise (or MWDBE) program
2. Forms for Allegheny County's Veteran-Owned Small Business (or VOSB) program
3. W-9



Create a free account on the [DHS Bonfire Portal](#)

- Select **Login/Register** and then **New Vendor Registration**



Submit your response

1. Under **Submissions**, select **Create Submission**
2. Upload and submit your completed response form and other required materials by the due date

Helpful Tips for Responding to an RFP

Check our Active Solicitations Webpage often or create an account on our DHS Bonfire Portal.

All information for this RFP will be communicated through [Bonfire](#) as soon as it's available for the public.

Updates are made on the [Active Solicitations Webpage](#) every Thursday

A diverse Evaluation Committee will review proposals

Be very detailed and take advantage of page counts

Follow instructions and answer every part of a question

Ask questions!

Reach out through Bonfire's Vendor Discussion feature

You can also email DHSProposals@AlleghenyCounty.US

Contracting with the Successful Proposer(s)

Successful Proposers will receive a Notice of Intent to Award

Any award is contingent on successful negotiation of the budget, final contract terms and the completion of the County's internal Executive Action and MWDBE and VOSB approval processes.

If you are a New Provider, you must complete our New Provider Onboarding

This includes, but is not limited to:

**Board Member Contact Information, if applicable*

**2 years of audited financial statements or other financial documentation*

**3 letters of support*

Contract document collection and negotiation begin

Contracts and Fiscal will reach out to collect required documentation, if necessary.

Program leads will reach out to begin discussing project specifics and negotiate the final budget and contract terms.

RFP Timeline

Event	Date
Info session	Wednesday, April 15
Office Hours	April 29, 2026, 2:00-3:00pm May 6, 2026, 2:00-3:00pm
Questions deadline	Friday, May 15, at 3 p.m. Eastern
Last website and Q&A update	Friday, May 22, at 6 p.m. Eastern
Submission deadline	Friday, May 29, at 3 p.m. Eastern
Estimate award decision/notification	July 2026

Q&A

**Thank you for attending our
RFP information session!**

You may type your questions in the chat
or unmute yourself to ask your question
orally.

All answers given orally are preliminary.

Final answers will be posted in writing on
our website.